

Pacific Swimming
DRAFT 2015-16 Statement of Activities Budget Performance
November through December 2015

	<u>Nov 15</u>	<u>Budget</u>	<u>Dec 15</u>	<u>Budget</u>	<u>Sep - Dec 15</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
Ordinary Income/Expense							
Income							
Membership-USA Swim Fees							
11000 · Membership							
11005 · Athlete	182,548.80	180,000.00	449,619.20	415,000.00	927,963.00	880,500.00	1,346,500.00
11010 · Non-Athlete	26,860.00	20,400.00	30,481.00	32,584.00	73,933.00	69,644.00	98,000.00
11015 · Club	7,650.00	7,000.00	12,912.00	10,125.00	23,137.00	19,650.00	28,000.00
11030 · Overpayments	4.00	0.00	21.00	0.00	53.00	0.00	0.00
Total 11000 · Membership	<u>217,062.80</u>	<u>207,400.00</u>	<u>493,033.20</u>	<u>457,709.00</u>	<u>1,025,086.00</u>	<u>969,794.00</u>	<u>1,472,500.00</u>
51000 · USA Swim Fees							
51015 · Annual Athlete	(132,316.00)	(130,500.00)	(333,856.00)	(289,400.00)	(645,086.00)	(597,500.00)	(901,800.00)
51020 · Seasonal	(1,740.00)	(2,250.00)	(900.00)	(1,125.00)	(38,490.00)	(34,545.00)	(58,032.00)
51030 · Non-Athlete	(21,438.00)	(9,000.00)	(21,492.00)	(25,920.00)	(56,376.00)	(48,150.00)	(59,760.00)
51040 · Club / Organization	(2,380.00)	(1,470.00)	(3,640.00)	(3,000.00)	(6,740.00)	(5,330.00)	(8,720.00)
51045 · Volunteer(s) of the Year	0.00	0.00	0.00	0.00	(1,000.00)	(1,000.00)	(1,000.00)
Total 51000 · USA Swim Fees	<u>(157,874.00)</u>	<u>(143,220.00)</u>	<u>(359,888.00)</u>	<u>(319,445.00)</u>	<u>(747,692.00)</u>	<u>(686,525.00)</u>	<u>(1,029,312.00)</u>
Total Membership-USA Swim Fees	59,188.80	64,180.00	133,145.20	138,264.00	277,394.00	283,269.00	443,188.00
11500 · Meet Fees LSC							
11505 · Entry Fees	82,342.85	65,000.00	37,177.60	50,000.00	190,176.95	200,000.00	600,000.00
11510 · Sanctions	1,605.00	700.00	675.00	700.00	3,735.00	2,400.00	8,000.00
11515 · Late Payment Penalty	0.00	60.00	0.00	60.00	656.76	120.00	600.00
Total 11500 · Meet Fees LSC	<u>83,947.85</u>	<u>65,760.00</u>	<u>37,852.60</u>	<u>50,760.00</u>	<u>194,568.71</u>	<u>202,520.00</u>	<u>608,600.00</u>
12500 · Age Group Program - Co-Pay							
12505 · Western Zone	0.00	0.00	0.00	0.00	0.00	0.00	40,800.00
12510 · Pacific Coast	0.00	0.00	0.00	0.00	0.00	0.00	10,080.00
12515 · Zone All-Star Meet	0.00	0.00	0.00	0.00	0.00	0.00	19,110.00
12520 · NACC	0.00	0.00	0.00	0.00	0.00	0.00	40,000.00
Total 12500 · Age Group Program - Co-Pay	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>109,990.00</u>
13000 · Camp Program - Co-Pay							
13005 · SR Olympic Training Center	0.00	0.00	0.00	0.00	0.00	0.00	7,200.00
13010 · 11/12 JO Camp	0.00	0.00	0.00	0.00	0.00	0.00	2,850.00
13015 · Adam Schmidt 10 & Under	0.00	0.00	0.00	0.00	0.00	0.00	600.00
13030 · 13-18 Junior Leadership Camp	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00

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13035 · Diversity Camp	730.00	600.00	0.00	0.00	730.00	600.00	600.00
Total 13000 · Camp Program - Co-Pay	730.00	600.00	0.00	0.00	730.00	3,600.00	14,250.00
14000 · Marketing Income							
14035 · Website Ads	50.00	50.00	0.00	50.00	250.00	200.00	500.00
Total 14000 · Marketing Income	50.00	50.00	0.00	50.00	250.00	200.00	500.00
16000 · Other Income							
16005 · Meet Reg Surcharge	660.00	300.00	260.00	250.00	1,890.00	1,750.00	6,000.00
16006 · Meet Reg Rebate	(285.00)	(300.00)	(20.00)	(250.00)	(825.00)	(1,600.00)	(5,200.00)
16010 · Awards Banquet	0.00	0.00	0.00	0.00	3,110.00	3,250.00	3,250.00
16040 · Fines	0.00	100.00	50.00	0.00	50.00	100.00	600.00
16060 · Returned Check Fee	125.00	25.00	0.00	25.00	150.00	100.00	200.00
16100 · Miscellaneous Income	0.00		637.48		637.48		
Total 16000 · Other Income	500.00	125.00	927.48	25.00	5,012.48	3,600.00	4,850.00
17000 · Interest Income	25.53	20.00	26.61	20.00	112.28	80.00	250.00
18000 · Point Redemption from CC	0.00	250.00	1,000.00	250.00	1,000.00	1,000.00	3,000.00
Total Income	144,442.18	130,985.00	172,951.89	189,369.00	479,067.47	494,269.00	1,184,628.00
Gross Profit	144,442.18	130,985.00	172,951.89	189,369.00	479,067.47	494,269.00	1,184,628.00
Expense							
52000 · National/Senior Program							
52010 · Meet Support	0.00	2,000.00	0.00	1,000.00	0.00	4,000.00	10,000.00
52015 · Sr. - Pro Swim Series/Others	3,000.00	1,500.00	0.00	0.00	3,000.00	1,500.00	16,800.00
52020 · Sr. National Champs	0.00	0.00	5,760.00	9,600.00	5,760.00	9,600.00	31,750.00
52035 · Jr. - Champ Meets	0.00	0.00	50,140.00	20,000.00	50,140.00	20,000.00	69,000.00
52040 · Open Water Programs	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00
52060 · Club-Coach Travel	0.00	600.00	4,700.00	200.00	4,700.00	800.00	13,000.00
52070 · Club Development/Education	0.00	0.00	0.00	0.00	13,350.00	13,000.00	15,000.00
52080 · USAS/PC Mentor Program	0.00	100.00	0.00	100.00	0.00	200.00	1,000.00
52095 · Sectionals	(400.00)	0.00	14,700.00	3,400.00	14,300.00	3,400.00	15,000.00
52100 · Futures Meet	0.00	0.00	0.00	0.00	0.00	0.00	13,200.00
Total 52000 · National/Senior Program	2,600.00	4,200.00	75,300.00	34,300.00	91,250.00	52,500.00	186,550.00
54000 · Age Group Programs							
54010 · Pac Coast All Star Meet	0.00	0.00	(160.37)	0.00	(160.37)	0.00	20,225.00
54015 · Western Zone Meet	0.00	0.00	0.00	0.00	0.00	0.00	83,900.00

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54020 · NACC Meet	0.00	0.00	0.00	0.00	0.00	0.00	83,035.00
54025 · JO Meet Subsidy	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
54100 · Zone All Star Meet							
54150 · Zone All-Star Meet-Host Zone	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
54200 · Zone All-Star Meet	0.00	0.00	0.00	0.00	0.00	0.00	40,556.00
Total 54100 · Zone All Star Meet	0.00	0.00	0.00	0.00	0.00	0.00	45,556.00
54300 · Medals	(162.95)	2,500.00	(730.90)	0.00	(1,426.35)	2,500.00	5,000.00
Total 54000 · Age Group Programs	(162.95)	2,500.00	(891.27)	0.00	(1,586.72)	2,500.00	247,716.00
54500 · Camp Program							
54510 · SR Olympic Training Center	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00
54515 · 11/12 JO Camp	0.00	0.00	0.00	0.00	0.00	0.00	8,500.00
54520 · Adam Schmidt 10 & Under	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
54535 · 13-18 Jr. Leadership Camp	0.00	0.00	0.00	0.00	0.00	12,000.00	12,000.00
54550 · Diversity Camp	187.24	4,000.00	0.00	0.00	187.24	4,000.00	4,000.00
Total 54500 · Camp Program	187.24	4,000.00	0.00	0.00	187.24	16,000.00	48,500.00
54600 · Disability							
54610 · Travel	0.00	0.00	0.00	300.00	0.00	600.00	2,000.00
Total 54600 · Disability	0.00	0.00	0.00	300.00	0.00	600.00	2,000.00
55000 · Diversity							
55100 · Diversity Program Grants	7,400.00	14,100.00	0.00	0.00	7,400.00	14,100.00	28,200.00
55150 · MEFAP Sponsorship	308.00	1,500.00	159.60	1,500.00	1,202.85	4,800.00	16,800.00
55200 · Awareness Fund	0.00	300.00	0.00	0.00	0.00	400.00	1,000.00
55300 · Fred Siegrist Scholarship	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Total 55000 · Diversity	7,708.00	15,900.00	159.60	1,500.00	8,602.85	19,300.00	46,500.00
55500 · Events							
55502 · Pacific Hosted Meet	(15,000.00)		0.00		(15,000.00)		
55510 · Annual Awards Banquet							
55515 · Banquet - Venue & Food	0.00	0.00	0.00	0.00	11,821.56	14,000.00	14,000.00
55520 · Awards & Programs	0.00	0.00	0.00	0.00	2,956.43	2,000.00	2,000.00
Total 55510 · Annual Awards Banquet	0.00	0.00	0.00	0.00	14,777.99	16,000.00	16,000.00
Total 55500 · Events	(15,000.00)	0.00	0.00	0.00	(222.01)	16,000.00	16,000.00
56000 · Chairman							
56020 · Volunteer Recognition	0.00	20.00	0.00	20.00	0.00	90.00	250.00
56030 · Contingency	0.00	166.67	221.47	166.67	221.47	666.64	2,000.00
56075 · Travel Expenses	0.00	340.00	0.00	0.00	344.90	340.00	1,000.00
56200 · Legal Council	0.00	200.00	0.00	200.00	0.00	800.00	5,200.00
Total 56000 · Chairman	0.00	726.67	221.47	386.67	566.37	1,896.64	8,450.00

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57000 · Treasurer							
57200 · Fees-Filing	0.00	0.00	0.00	0.00	70.00	50.00	150.00
57300 · Fees-Accounting & Audit	2,800.00	2,700.00	3,900.00	4,000.00	11,500.00	11,300.00	31,000.00
57500 · Bank Service Charges	52.25	30.00	43.81	30.00	138.17	140.00	400.00
57700 · Insurance	0.00	91.50	0.00	91.50	133.06	366.00	1,100.00
Total 57000 · Treasurer	<u>2,852.25</u>	<u>2,821.50</u>	<u>3,943.81</u>	<u>4,121.50</u>	<u>11,841.23</u>	<u>11,856.00</u>	<u>32,650.00</u>
58000 · Officials							
58300 · Supplies/Copying	0.00	250.00	0.00	250.00	621.16	1,500.00	3,000.00
58400 · Rule Books	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
58500 · Equipment	0.00	0.00	0.00	0.00	0.00	0.00	1,300.00
58600 · Clinics	0.00	0.00	0.00	0.00	21,936.47	22,000.00	22,000.00
58700 · Motivational(Recruit/Retain)	805.48	1,000.00	0.00	0.00	1,836.34	3,000.00	8,900.00
58800 · National Evaluators	751.96	0.00	0.00	0.00	1,151.43	1,000.00	7,500.00
58900 · Officials to National Meets	0.00	0.00	1,866.00	1,500.00	1,866.00	1,500.00	3,700.00
58950 · Lodging for Officials	722.76	800.00	0.00	600.00	722.76	1,400.00	8,850.00
Total 58000 · Officials	<u>2,280.20</u>	<u>2,050.00</u>	<u>1,866.00</u>	<u>2,350.00</u>	<u>28,164.16</u>	<u>30,400.00</u>	<u>58,250.00</u>
59000 · Volunteers							
59100 · Officials Background Check	0.00	50.00	0.00	50.00	0.00	100.00	150.00
59200 · Background Reimbursement	0.00	200.00	0.00	200.00	220.00	700.00	1,500.00
59300 · Coach / Manager Stipend	0.00	0.00	0.00	0.00	0.00	0.00	6,250.00
59400 · Seminars / Clinics	0.00	0.00	0.00	0.00	744.40	700.00	3,500.00
59500 · Meetings							
59505 · Board of Directors	0.00	300.00	0.00	0.00	0.00	600.00	2,200.00
59510 · House of Delegates	0.00	0.00	0.00	0.00	1,129.65	3,000.00	10,000.00
59515 · Zone 4 HOD/BOD Attendance	263.92	0.00	0.00	300.00	527.81	900.00	1,750.00
Total 59500 · Meetings	<u>263.92</u>	<u>300.00</u>	<u>0.00</u>	<u>300.00</u>	<u>1,657.46</u>	<u>4,500.00</u>	<u>13,950.00</u>
60200 · USAS Convention							
60205 · Delegates	0.00	0.00	0.00	0.00	17,186.29	23,000.00	23,000.00
60215 · Athletes	0.00	0.00	0.00	0.00	2,641.32	3,350.00	3,350.00
Total 60200 · USAS Convention	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>19,827.61</u>	<u>26,350.00</u>	<u>26,350.00</u>
Total 59000 · Volunteers	<u>263.92</u>	<u>550.00</u>	<u>0.00</u>	<u>550.00</u>	<u>22,449.47</u>	<u>32,350.00</u>	<u>51,700.00</u>
62000 · Marketing							
62100 · Web Site/Internet	19.95	20.00	19.95	170.00	651.00	380.00	840.00
Total 62000 · Marketing	<u>19.95</u>	<u>20.00</u>	<u>19.95</u>	<u>170.00</u>	<u>651.00</u>	<u>380.00</u>	<u>840.00</u>
63000 · Office Expenses							

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63800 · Office Space	0.00		2,198.00		2,198.00		
63100 · Telephone & Internet	426.55	750.00	249.65	750.00	1,524.09	3,000.00	9,000.00
63150 · Conference Call Services	246.74	200.00	279.40	200.00	656.88	700.00	2,200.00
63300 · Postage	216.92	2,000.00	908.05	400.00	1,286.56	3,200.00	6,250.00
63400 · Supplies/Copying	87.21	300.00	0.00	300.00	1,438.29	1,600.00	3,500.00
63500 · Mileage	0.00	15.00	0.00	30.00	0.00	60.00	200.00
63600 · Repair & Maintenance	0.00	50.00	0.00	30.00	0.00	140.00	400.00
63625 · Equipment Purchases	0.00	100.00	0.00	100.00	86.99	200.00	1,000.00
63650 · Computer Purchases	0.00	100.00	0.00	100.00	(50.00)	200.00	1,000.00
63675 · Software Purchases	0.02	80.00	0.00	30.00	268.63	440.00	1,000.00
63700 · Storage Rental	259.99	252.00	1,516.49	1,317.00	2,280.46	2,073.00	4,089.00
Total! 63000 · Office Expenses	1,237.43	3,847.00	5,151.59	3,257.00	9,689.90	11,613.00	28,639.00
Total 70000 · Staff Expenses	19,328.91	17,881.00	24,171.74	17,881.00	80,028.37	71,524.00	214,572.00
Total 70200 · Contractors	600.00	600.00	1,200.00	600.00	3,000.00	2,400.00	7,200.00
75000 · Miscellaneous	0.00		0.00		63.57		
Total Expense	21,914.95	55,096.17	111,142.89	65,416.17	254,685.43	269,319.64	949,567.00
Net Ordinary Income	122,527.23	75,888.83	61,809.00	123,952.83	224,382.04	224,949.36	235,061.00
Other Income/Expense							
85000 · Investment Income							
85100 · Dividend Income	6,654.60		6,346.61		23,721.13		
85200 · Interest Income	1.90		563.18		1,136.02		
85400 · Realized Gain	(9,610.72)		(17,440.68)		(35,353.35)		
85600 · Unrealized Gain	5,976.74		(36,671.58)		76,244.15		
85625 · Board Desig Funds Gain/(Loss)	(30.59)		(625.98)		444.70		
Total 85000 · Investment Income	2,991.93		(47,828.45)		66,192.65		
86000 · Wells Fargo Investment Fee	(309.39)	0.00	0.00	0.00	(6,282.04)	(6,250.00)	(25,000.00)
87000 · Foreign Tax Withholding WF Inv	(85.03)	(120.00)	0.00	(120.00)	(198.28)	(480.00)	(1,440.00)
Total Other Income	2,597.51	(120.00)	(47,828.45)	(120.00)	59,712.33	(6,730.00)	(26,440.00)
Other Expense							
88000 · Equipment Grant	11,095.21	20,000.00	0.00	0.00	20,182.04	40,000.00	40,000.00
89000 · Trials Events	0.00	0.00	0.00	0.00	0.00	0.00	60,000.00
89200 · Special Projects	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
Total Other Expense	11,095.21	20,000.00	0.00	0.00	20,182.04	40,000.00	125,000.00
Net Other Income	(8,497.70)	(20,120.00)	(47,828.45)	(120.00)	39,530.29	(46,730.00)	(151,440.00)
Net Income	114,029.53	55,768.83	13,980.55	123,832.83	263,912.33	178,219.36	83,621.00